





## **The meeting will begin momentarily**

We will take public comments at this meeting. Written comments for the record may also be submitted to the Cannabis Regulatory Commission before, during, and after the meeting at [nj.gov/cannabis](https://nj.gov/cannabis).



**December 7, 2023**



# Agenda

- Roll Call
- Executive Session (Anticipated 1 hour)
- Approval of prior meeting minutes
- Chair's report
- Executive Director's report
- Committee reports
- 2024 Regular Meeting Schedule
- Regulatory requirements waivers
  - Registration and renewal fees for patients and caregivers (N.J.A.C. 17:30A-2.1)



# Agenda

- Advisory notices on regulatory policy
  - Renewals of alternative treatment center permits
  - Renewals of testing laboratory licenses
- Consideration of applications for permit or license changes
  - Name changes
  - Location changes
- Consideration of medicinal cannabis business applications
  - Permit renewals
- Consideration of adult-use cannabis business applications
  - Conditional licenses
  - Conditional-to-annual conversions
  - Annual licenses
  - Expanded ATC certifications



# Agenda

- Cases, Claims, and Petitions
  - ATC employee ID cards
- Consideration of notices of enforcement action
  - NOV-05-2023
- Public Comment
- Adjournment



# Roll Call



# **Executive Session**

## **(Approximately 1 hour)**





# Approval of prior meeting minutes



# Chair's Report

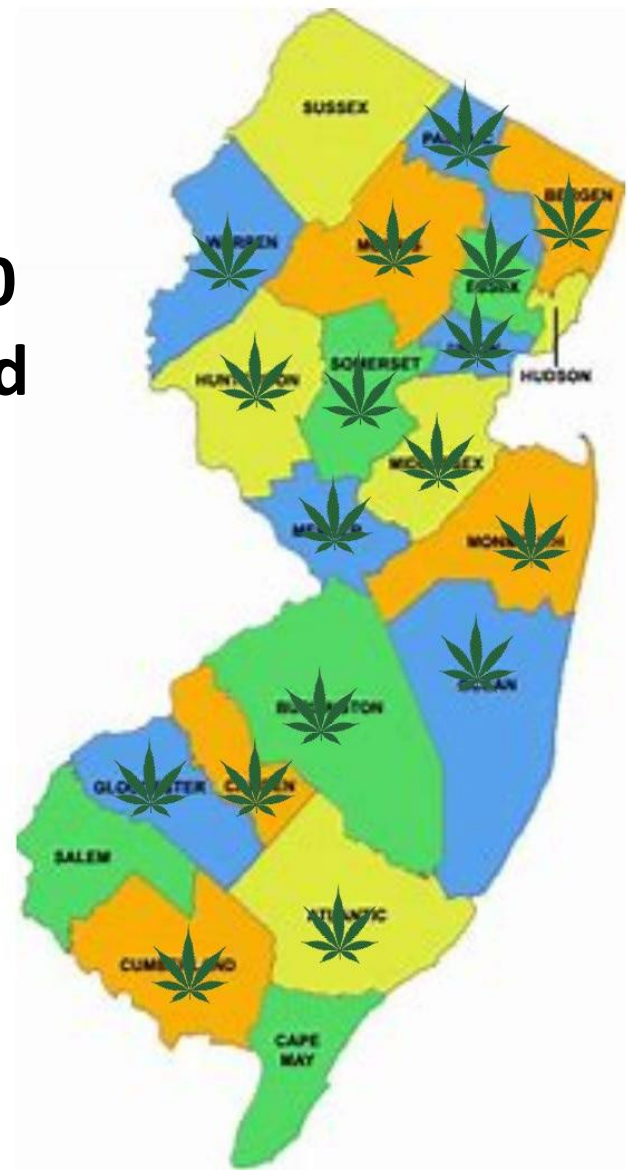


# **Executive Director's Report**



# Updates on Dispensary Openings

**More than 70 medicinal and recreational dispensaries open in 18 counties.**



## New Recreational-only Dispensaries

- Camden Apothecary, Camden
- Soulflora, Newfoundland
- Hackettstown Dispensary, Hackettstown
- The Cannabis Place, Jersey City
- 1634 Funk, Jersey City
- Pure Blossom, Pennington

## New Expansions into Recreational

- downtown FLWR, Jersey City
- Garden State Botanicals, North Brunswick
- Yuma Way, Garfield

## New Medicinal-only Dispensaries

- Monteverde NJ, Red Bank





# Licensing Update – Total Licenses Submitted

- as of November 28, 2023

- **Total 2,357 applications submitted**
- 1,649 applications have been approved
- 293 applications are under review in the Office of Licensing
- 138 applications are pending resubmission following cure
- 217 applications under review in the Office of Compliance & Investigations



# Licensing Update – Total Recreational Licenses Approved

- as of October 19, 2023

- 1,299 conditionals
- 208 conditional-to-annual conversions
- 142 annuals
- 68 Expanded ATCs
- **1,717 Total: operating licenses awarded/issued**



# Applications up for consideration

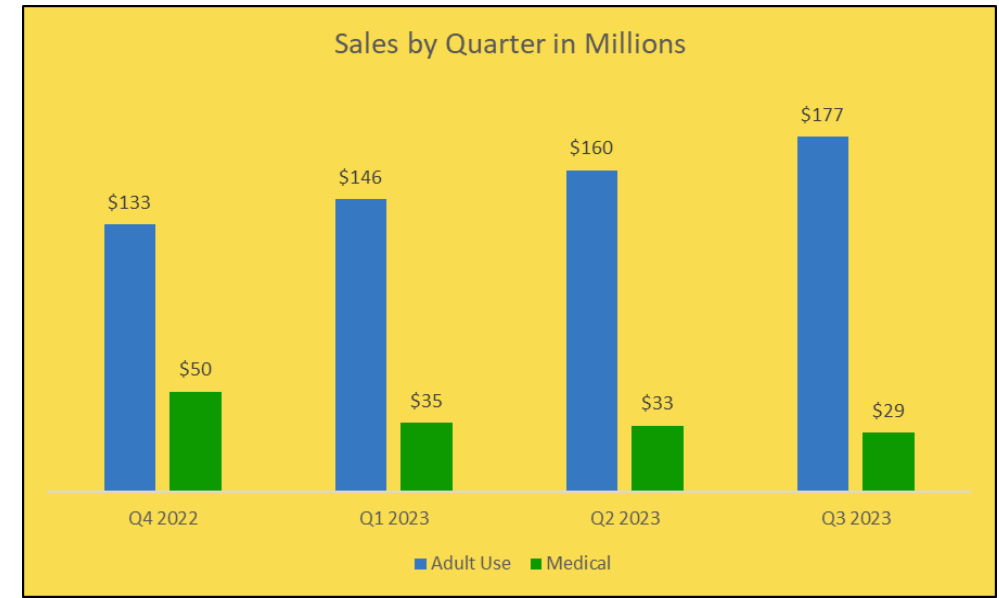
- 27 conditional applications
- 24 conditional-to-annual conversion applications
- 9 annual applications
- 4 Expanded ATCs



# Medicinal & Recreational Sales

(Last Four Quarters)

Previous Four Quarters Sales			
Quarter	Adult-Use	Medical	Total
Q4 2022	\$133,270,446	\$49,874,667	\$183,145,113
Q1 2023	\$145,739,615	\$34,539,474	\$180,279,089
Q2 2023	\$160,297,994	\$33,046,296	\$193,344,290
Q3 2023	\$176,909,400	\$29,248,295	\$206,157,695
<b>Total</b>	<b>\$616,217,455</b>	<b>\$146,708,732</b>	<b>\$762,926,187</b>

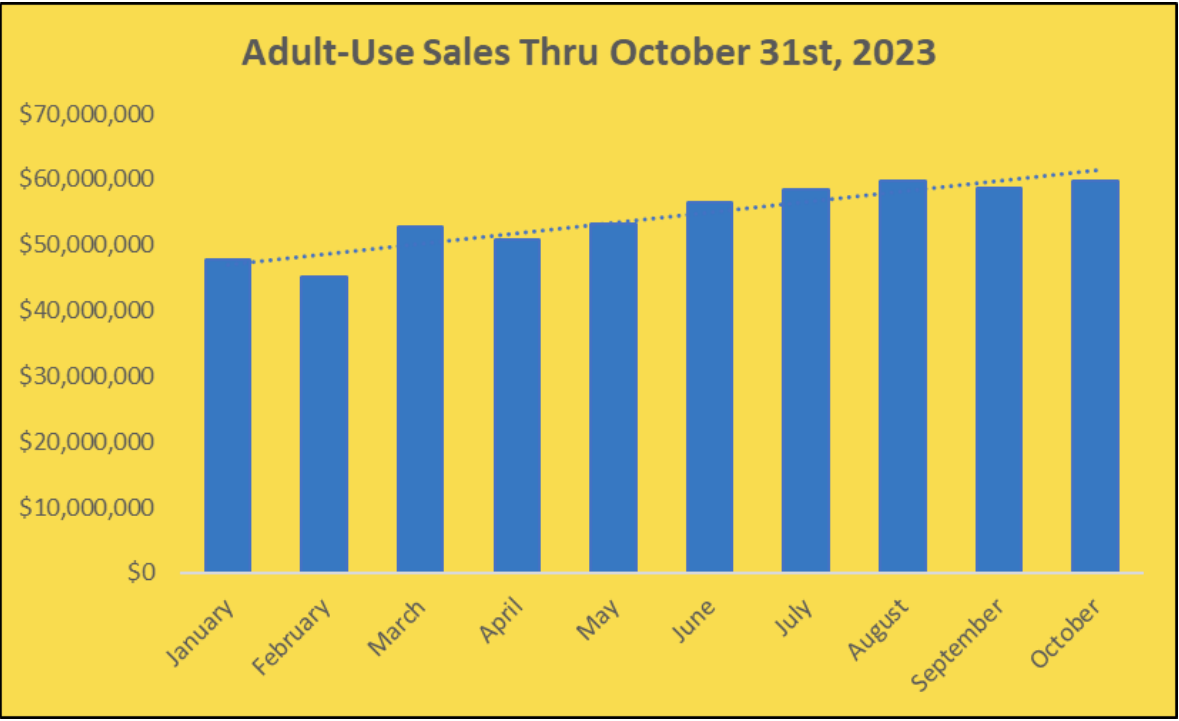






# Year-to-Date Adult-Use Sales by Month

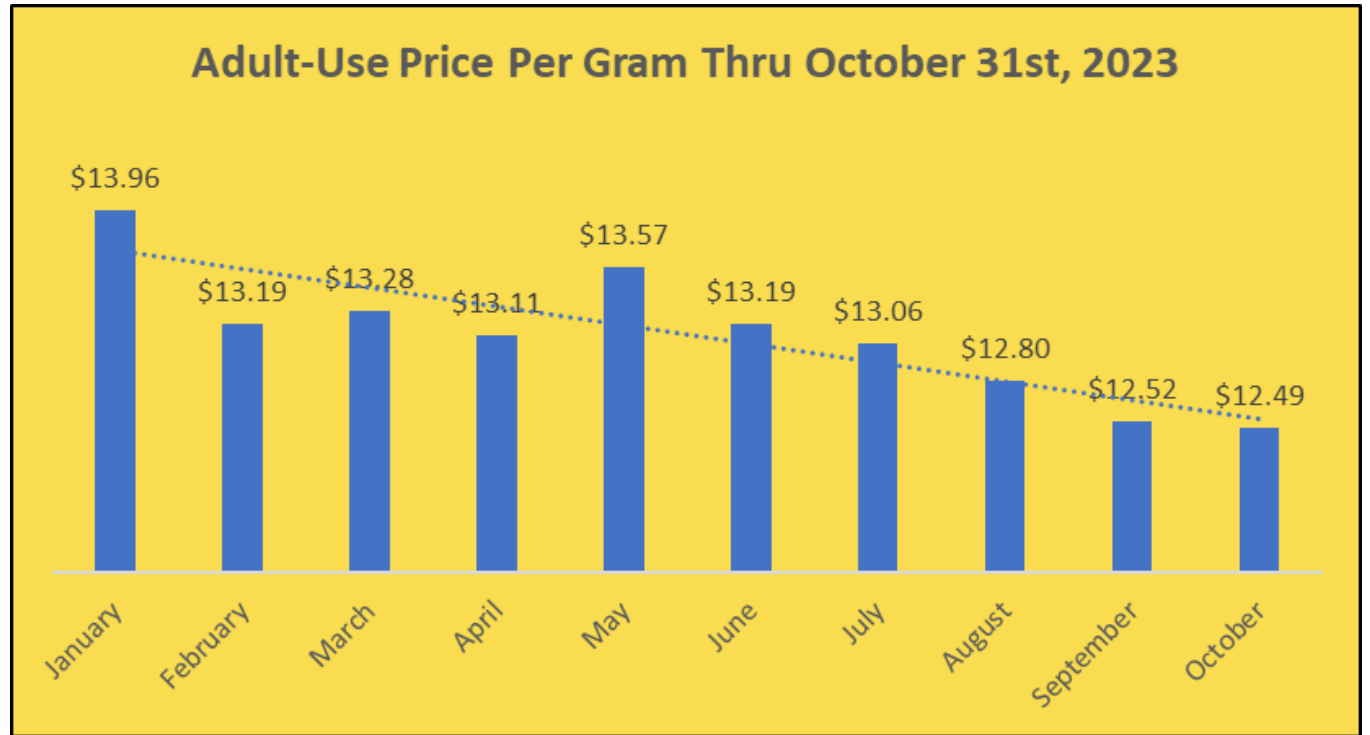
Adult-Use Sales Thru October 31st, 2023		
Month	Dollar Sales	Change From Previous
January	\$47,780,207	
February	\$45,224,410	-5%
March	\$52,734,999	17%
April	\$50,787,381	-4%
May	\$53,135,840	5%
June	\$56,374,773	6%
July	\$58,490,707	4%
August	\$59,812,200	2%
September	\$58,606,494	-2%
October	\$59,839,445	2%
Grand Total	\$542,786,454	





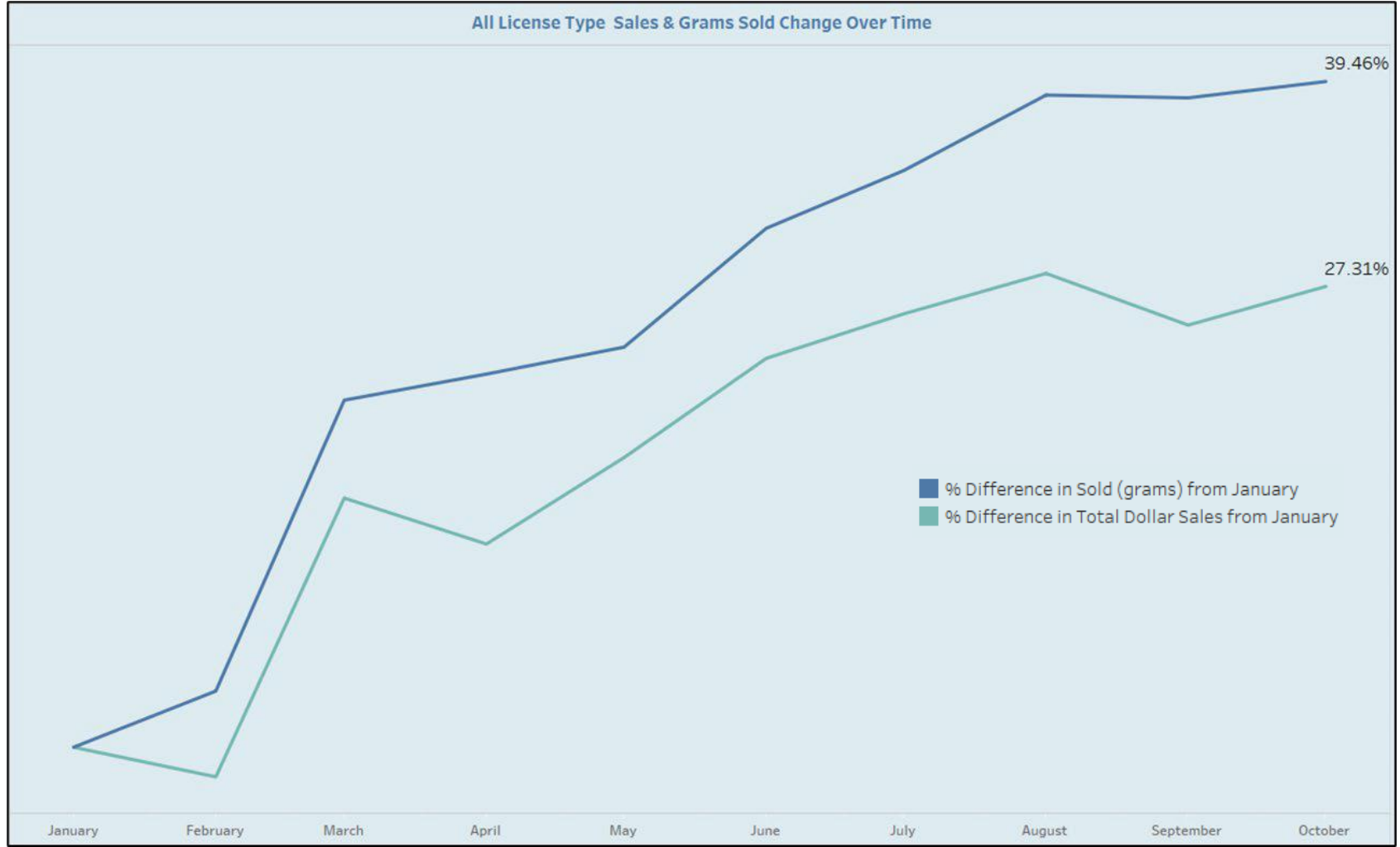
# YTD Adult-Use Bud/Flower Price Per Gram by Month

Adult-Use Price Per Gram Thru October 31st, 2023		
Month	Price Per Gram	Change From Previous
January	\$13.96	
February	\$13.19	-5.5%
March	\$13.28	0.7%
April	\$13.11	-1.3%
May	\$13.57	3.5%
June	\$13.19	-2.8%
July	\$13.06	-1.0%
August	\$12.80	-2.0%
September	\$12.52	-2.2%
October	\$12.49	-0.3%
<b>YTD Average</b>	<b>\$13.08</b>	





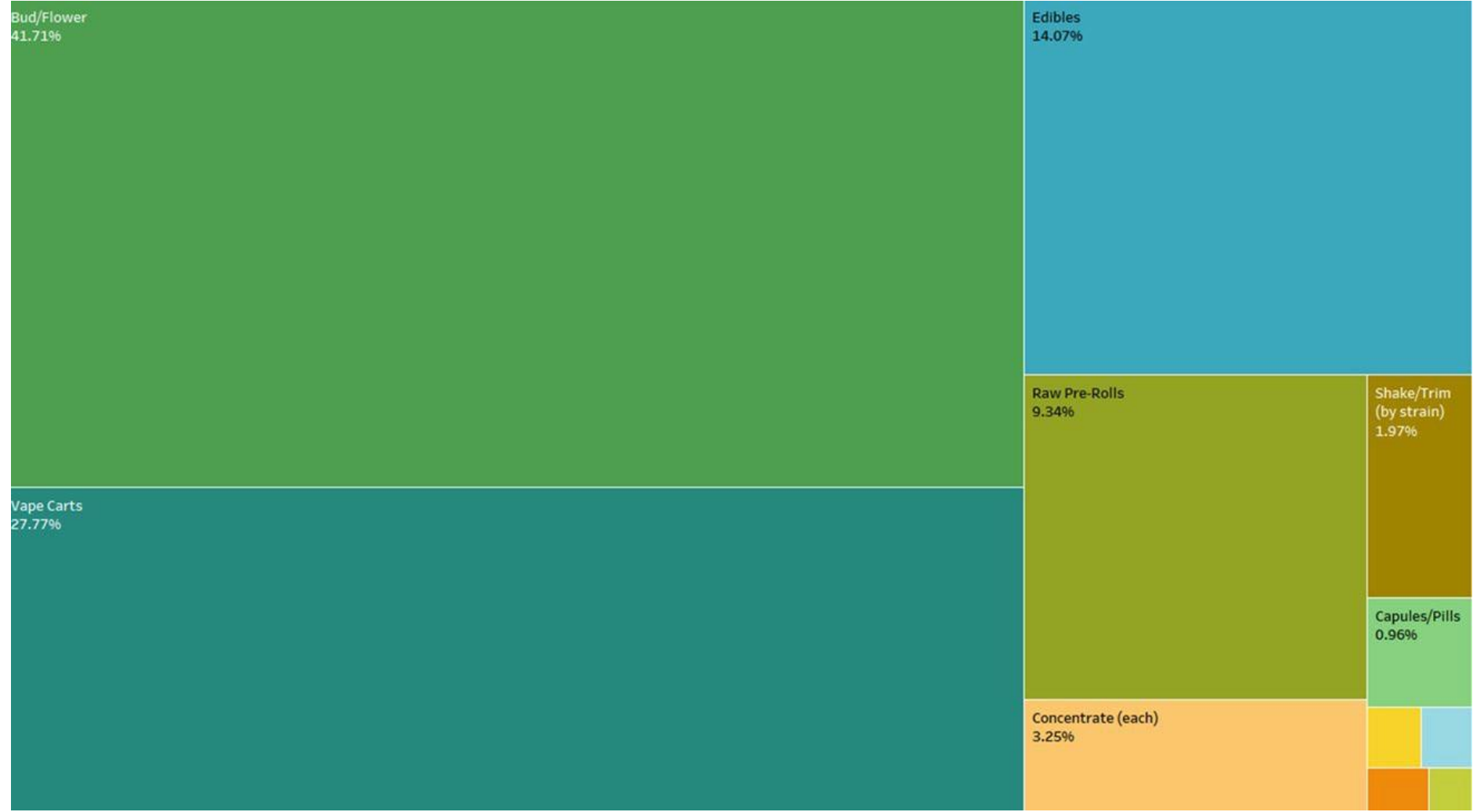
# YTD Adult-Use Sales & Grams Sold Change from January





# YTD Adult-Use Sales Mix by Product Category

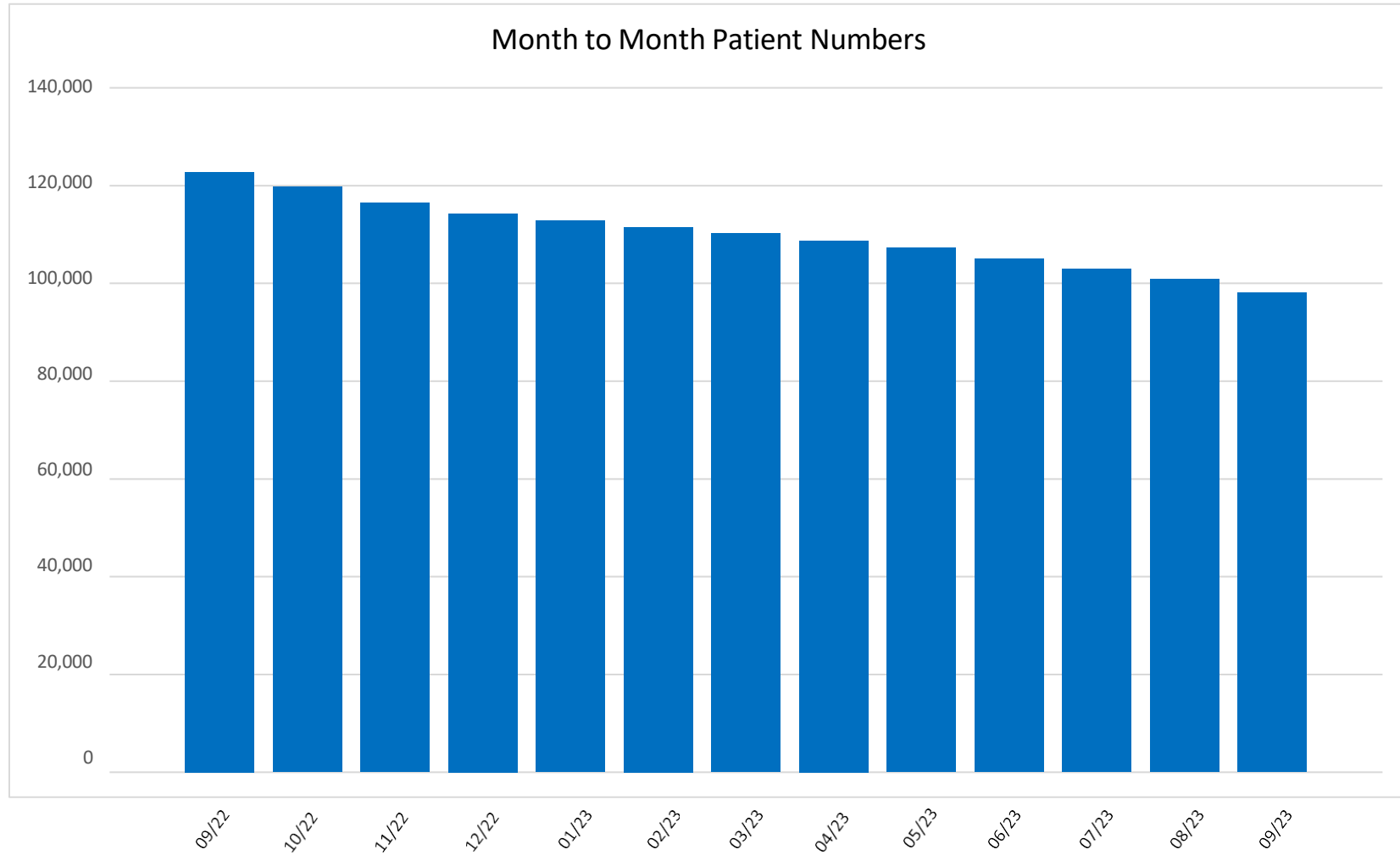
YTD Sales Mix by Product Category	
Product Category	Percent of Sales
Bud/Flower	41.71%
Vape Carts	27.77%
Edibles	14.07%
Raw Pre-Rolls	9.34%
Concentrate (each)	3.25%
Shake/Trim (by strain)	1.97%
Capsules/Pills	0.96%
Tinctures	0.27%
Lotions/Cream	0.26%
Concentrate	0.23%
Shake/Trim	0.16%
<b>Total</b>	<b>100.00%</b>





# Patient Enrollment Numbers

- from September 2022 – September 2023





# Current Patient Enrollment Numbers

- As of December 6, 2023

- Total patients: 93,924
- Caregivers: 5,372
- Doctors: 1,538



# Committee Reports



# **Permitting & Licensing Committee**





# Permitting/Licensing Committee Report

176 extensions granted  
October – November.  
800+ conditional license  
extensions granted this year.

## Cannabis Regulatory Commission



- Home
- Medicinal Cannabis Program
- Safe Use
- Find a Dispensary
- Cannabis Businesses**
- Resources
- Diversity & Inclusion
- News & Events
- CRC High Points
- About CRC

Home / Cannabis Businesses / Recreational Cannabis Businesses

### Recreational Cannabis Businesses

Apply Here

#### License Applications

The Cannabis Regulatory Commission issues licenses for medicinal and recreational cannabis business operations in New Jersey. Each business requires a license, which must be active and in good standing, to perform any commercial cannabis activity, including:

- Growing cannabis plants
- Storing cannabis and cannabis products
- Making cannabis products
- Transporting or delivering cannabis and cannabis products
- Selling cannabis and cannabis products
- Testing cannabis and cannabis products

We are currently accepting applications for personal use (recreational) cannabis businesses in the following categories:

- Class 1 Cultivator Licenses

#### Applying

Apply for a Business License

Conditional to Annual Conversion Application

About Extension Requests

Application Extension Requests

License Renewal Application

Log-in to Existing Account





# Permitting/Licensing Committee Report

Top reasons for requesting extensions\*:

1. Municipal approval delays (68%)
2. Lack of or delays with site control (55%)
3. Funding (19%)

Top municipalities in which licensees are awaiting town decisions (October – November):

1. Jersey City
2. Newark

*\* Numbers are approximate*



# Permitting/Licensing Committee Report

## Extensions Approved\*

Microbusiness (41%) vs Standard Business (58%)

Cultivator (25%)

Manufacturer (14%)

Retailer (70%)

*\* Numbers are approximate*



# Permitting/Licensing Committee Report

AU Awardees approaching their operational deadline

Month	Number of Awardees with Operational Deadline
December	11
January	12
February	22
March	17



# **Consideration of 2024 Regular Meeting Schedule**



# 2024 Meeting Schedule

- All regularly scheduled meetings will be at 44 South Clinton Avenue, Trenton
  - All meetings will be at 11 a.m.
- 
- **Wednesday, Jan 17 - virtual**
  - **Thursday, Feb 15**
  - **Wednesday, March 13**
  - **Thursday, April 11**
  - **Wednesday, May 8**
  - **Thursday, June 6**
  - **Thursday, July 18**
  - **Thursday, Sept 19**
  - **Thursday, Oct 17**
  - **Thursday, Dec 12**



**Vote:**

**To approve 2024 meeting schedule**



# **Consideration of Regulatory Requirement Waivers**





# Registration & Renewal Fees for Medicinal Cannabis Program

- Current fees are \$50 and \$20 (reduced fee)
- Waiver will:
  - Eliminate patient and caregiver fees for registration and renewal for electronic ID cards
  - Reduce fees for physical cards to \$10
  - \$10 fee will take effect today (12/7) at 5 p.m.
  - Free digital ID cards will take effect upon release of digital IDs in early 2024



# **Vote:**

**To approve waiver to change  
registration and renewal fees for  
patients and caregivers**



# **Consideration of Advisory Notices on Regulatory Policy**



# Renewal of ATC permits

- Two cohorts for consideration:
  1. ATCs in operation for one year or longer required to submit a full renewal application and fees.
  2. ATCs not operational for a full year and not required to submit a full renewal application.
- All ATCs seeking renewal are reviewed for:
  - Completeness and accuracy.
  - Material factors that could impact renewal/extension of permit:
    - Undisclosed material changes; and
    - Compliance with governing regulations and any conditions imposed upon the ATC by the CRC.



# Renewal of ATC permits

- For 2019 awardees, several post-award conditions are specifically verified regarding:
  - Certification status (MBE, WBE, DVOB).
  - Maintenance of Labor Peace Agreement.
  - Management services agreements.
  - Financial source agreements.



**Vote:**

**To codify ATC permit renewal  
process**



# Renewal of testing lab licenses

- Testing lab licenses valid for the calendar year
- Must be renewed at end of each year
- Testing labs in operation for at least one year required to submit a full renewal app and fees



# Renewal of testing lab licenses

- Testing labs seeking renewal are reviewed for:
  - Completeness and accuracy.
  - Material factors that could impact renewal/verification of license:
    - Undisclosed material changes; and
    - Compliance with governing regulations and any conditions imposed upon the testing lab by the CRC.
    - Certification status and Third-Party Accreditation (MBE, WBE, DVOB, ISO 17025).
    - Maintenance of Labor Peace Agreement.
    - Management services agreements.
    - Financial source agreements.





**Vote:**

**To codify testing labs license  
renewal process**



# **Consideration of Applications for Permit or License Changes**



# Name change applications:

- Decades Dispensary LLC - **Deka Cannabis LLC**
- Elevated Essence LLC – **Herb’s Premium Dispensary LLC**
- Goldfinch Wellness LLC – **The Green Pony Dispensary LLC**
- Lemon 22 LLC – **Lemon 22 Dispensary LLC**
- High Street Wellness LLC – **High Street Dispensary LLC**
- Wellness For Sale – **Hashery LLC**



**Vote:**

**To approve name change  
applications**



# Location change application:

- Ascend, Class 5 Retailer, 395 Bloomfield Avenue, Montclair
  - **325 NJ-215 North, Wharton**



**Vote:**

**To approve Ascend's location  
change application**



# **Consideration of Medicinal Cannabis Business Applications**



# Permit Renewal:

- Acreage CCF of New Jersey
- Ascend NJ
- Ayr Wellness
- BLOC/JG
- Breakwater
- Columbia Care NJ
- Curaleaf NJ
- GTI
- Harmony Foundation
- Hillview Med
- MPX NJ
- Sweetspot
- TerrAscend
- Valley Wellness
- Verano NJ

## Operational less than 1 year

- Aunt Mary's Dispensary
- Brute's Roots
- Design 710
- downtown FLWR
- Eastern Green Dispensary
- Garden State Botanicals
- Holistic Solutions
- HoneyGrove South Corp
- Monteverde
- NJ Leaf
- Restore NJ
- RIPT
- Sanctuary Cannabis
- Silverleaf Wellness
- Terrapin Investment Fund II
- URB'N Dispensary
- Yuma Way





# Medicinal Cannabis Business Applications

- **For consideration 32 medicinal permits for 2024 permit term**
- ATC permits expire on the calendar year – 12/31/2023 for the 2023 permit year
- Renewal submissions:
  - For fifteen (15) ATCs in operation for more than 1 year, requires full permit renewal request form and fees.
  - For seventeen (17) ATCs in operation for less than 1 year, requires attestation of ongoing compliance with award conditions (2019 RFA) and verification no material changes have been made.



**Vote:**

**To approve 32 ATC permit renewals**



# **Consideration of Adult-use Cannabis Business Applications**



# Conditional applications:

- **27 conditional licenses**
  - **5 cultivators**
  - **3 manufacturers**
  - **1 wholesaler**
  - **2 distributors**
  - **14 retailers**
  - **2 delivery**



# Adult-Use: Consideration of conditional applications

## Recommendation:

No.	Applicant ID	Applicant Business Name	License Class	Business Category
1	2987	Inhale Industries Inc	Cultivator	Micro
2	2568	Premium Boyz NJ	Cultivator	Micro
3	4857	The Chandler Collection, Inc	Cultivator	Micro
4	4631	My Baby Buds LLC	Cultivator	Standard
5	3721	the lucky leaf llc	Cultivator	Standard
6	4518	Canna Cafe NJ LLC	Manufacturer	Standard
7	4375	Gotham Manufacturing NJ LLC	Manufacturer	Standard
8	5051	Sinsemilla Labs LLC	Manufacturer	Standard
9	5015	Elevate Holdings LLC	Wholesaler	Standard
10	4690	Dubs R Us	Distributor	Standard
11	5016	Elevate Holdings LLC	Distributor	Standard
12	4641	Cloud 99 Smoke Shop	Retailer	Micro
13	1787	Faith Brothers LLC	Retailer	Micro
14	3816	Hazlie Corri-Ahna	Retailer	Micro
15	4068	Leafy Ventures Dispensary LLC	Retailer	Micro



# Adult-Use: Consideration of conditional applications

## Recommendation:

No.	Applicant ID	Applicant Business Name	License Class	Business Category
16	4908	Sprout Dispensary	Retailer	Micro
17	4458	Stoners Club LLC	Retailer	Micro
18	3794	Wellness Dispensary LLC	Retailer	Micro
19	4469	GreenLeaf Boutique LLC	Retailer	Standard
20	4830	MCNJ Group LLC	Retailer	Standard
21	4560	Mr. Greens Dispensary LLC	Retailer	Standard
22	4779	New Jersey Bound Inc.	Retailer	Standard
23	4164	Nice Dreamz	Retailer	Standard
24	3776	Premium Genetics Partners LLC	Retailer	Standard
25	5110	The Joint Spot, LLC	Retailer	Standard
26	2245	Venice Park Investment Group LLC	Delivery	Micro
27	4689	Cannahigh Transports LLC	Delivery	Standard



**Vote:**

**To approve 27 conditional license applications**



# Adult-Use: Consideration of conditional application denials

## Recommended denial for nonpayment:

No.	Applicant ID	Applicant Business Name	License Class	Business Category
1	1315	Cedar Fairmont Health Cultivators	Cultivator	Microbusiness
2	1888	Premier Growers	Cultivator	Microbusiness
3	1807	ENV Growers, LLC	Cultivator	Standard
4	1848	Bloomeri LLC	Manufacturer	Microbusiness
5	1889	Premier Growers	Manufacturer	Microbusiness
6	1313	Avalon Extracts LLC	Manufacturer	Standard
7	1583	Hall Weed Wonderland LLC	Retailer	Microbusiness
8	2137	Journal Square Dispensary, LLC	Retailer	Microbusiness
9	1912	Littlemore LLC	Retailer	Microbusiness
10	1895	Millennium Cannabis, LLC	Retailer	Microbusiness
11	1801	BKVLG, LLC	Retailer	Microbusiness
12	2500	Bloomeri LLC	Retailer	Standard
13	1799	G Ma Bert Concepts LLC	Retailer	Standard
14	1674	Holistic Apothecary LLC	Retailer	Standard
15	1446	Sweetspot New Jersey LLC	Retailer	Standard
16	1461	Sweetspot North Jersey LLC	Retailer	Standard
17	2022	Y&L JC LLC	Retailer	Standard





# Adult-Use: Consideration of conditional applications

## Payment Process Overview for conditional licenses:

- Upon approval, applicants are required to pay required fees
- Payment is considered delinquent after 30 days
- Final 30-day notice is issued after an additional 30 days
- Notice of denial recommendation is issued after 60 days



**Vote:**

**To deny 17 conditional license applications**



# Conditional-to-Annual license conversion applications

- 24 conditional-to-annual conversion licenses
  - 4 cultivators
  - 4 manufacturers
  - 16 retailers



# Adult-Use: Consideration of conditional-to-annual license conversion applications

## Recommendation:

No.	Applicant ID	Applicant Business Name	License Class	Business Category
1	2750	Burn Factory Inc	Cultivator	Standard
2	3032	Cannabilities LLC	Cultivator	Standard
3	3249	Heritage Cannabis Farms LLC	Cultivator	Standard
4	2904	Magic Garden Botanicals LLC	Cultivator	Standard
5	3731	Canna Caviar LLC	Manufacturer	Micro
6	2595	Max Extracts LLC	Manufacturer	Micro
7	3304	Cannabilities LLC	Manufacturer	Standard
8	2770	Integrity One Alternative Care	Manufacturer	Standard
9	3173	Bud It Up	Retailer	Micro
10	2953	Buddy's Dispensary	Retailer	Micro
11	2989	Queen City Wellness	Retailer	Micro
12	3018	Timber 5 LLC	Retailer	Micro
13	2886	Altius NJ LLC	Retailer	Standard
14	3025	Curiosity Cannabis	Retailer	Standard
15	3000	Garden State Natural Green Inc	Retailer	Standard



# **Adult-Use: Consideration of conditional-to-annual license conversion applications**

## **Recommendation:**

<b>No.</b>	<b>Applicant ID</b>	<b>Applicant Business Name</b>	<b>License Class</b>	<b>Business Category</b>
16	2754	Greensky Dispensary LLC	Retailer	Standard
17	3438	High Almighty LLC	Retailer	Standard
18	2949	High Rollers Dispensary LLC	Retailer	Standard
19	3061	Kress Green	Retailer	Standard
20	2866	Natural Selections Dispensary Inc	Retailer	Standard
21	2724	Premo Cannabis Company LLC	Retailer	Standard
22	3363	Rooted of Evesham LLC	Retailer	Standard
23	2897	Sea & Leaf LLC	Retailer	Standard
24	2743	Twisted Hat Cannabis	Retailer	Standard



# **Vote:**

**To approve 24 conditional-to-annual  
license conversion applications**



# Annual license applications

- 9 annual licenses
  - 2 cultivators
  - 3 manufacturers
  - 4 retailers



# Adult-Use: Consideration of annual license applications

## Recommendation:

No.	Applicant ID	Applicant Business Name	License Class	Business Category
1	1323	Blu Elements Ventures LLC	Cultivator	Standard
2	3251	LoveGrow Company LLC	Cultivator	Standard
3	1324	Blu Elements Ventures LLC	Manufacturer	Standard
4	3240	Magic Garden Botanicals LLC	Manufacturer	Standard
5	3433	Mollitiam NJ, LLC	Manufacturer	Standard
6	3604	Happy Time Buds LLC	Retailer	Standard
7	2877	High Profile Lakehurst LLC	Retailer	Standard
8	2179	Kanabliss LLC	Retailer	Standard
9	3094	The Flower Garden Dispensary	Retailer	Standard





**Vote:**  
**To approve 9 annual  
license applications**



## Expanded ATC certifications:

- **MPX**, Class 5 Retailer, 5035 Central Highway, Pennsauken
- **Monteverde**, Class 5 Retailer, 45 Bridge Avenue, Red Bank
- **Terrapin Investment Fund II**, Class 5 Retailer, 86 River Street, Hoboken



**Vote:**

**To approve Monteverde  
expansion certification**



**Vote:**  
**To approve MPX  
expansion certification**



**Vote:**  
**To approve Terrapin  
Investment Fund II  
expansion certification**



# Cases, claims & petitions



# ATC Identification Cards

## Recommendation on Rehabilitation:

- *Reinstatement of ATC employee identification cards*
- Regarding employees at 5 ATCs
- Received notice that criminal history check revealed disqualifying conviction
- Employees were given opportunity to challenge the accuracy of their criminal history results and/or request a determination of rehabilitation



# **Consideration of notice of enforcement actions**





# Enforcement Actions

- **Terrascend (NOV-05-2023)**
  - Patient access violation
  - 200 NJ-17, Lodi



**Vote:**  
**To approve enforcement  
action on NOV-05-2023**



# Public comment

1. Speakers signed up in advance.
2. 3 minutes per speaker.
3. Please be respectful, concise and on-topic to issues the Commission has the power to address and/or should be aware of.
4. Do not use this time to market or advertise private businesses.
5. May also submit comments in writing at [NJ.gov/cannabis/meetings](https://NJ.gov/cannabis/meetings)



# Adjournment

Details for our next meeting will be posted on [nj.gov/cannabis/meetings](https://nj.gov/cannabis/meetings)